

BSGAC Board of Directors Minutes

January 8, 2019

CALL TO ORDER President Gordon Fogg called the monthly Board Meeting to order at 1:00 pm on January 8, 2019. The following Board members were in attendance: Gordon Fogg, Dale Mars, Marianne Gassner, Jimmy Merz, and Gary Knudsen. Others in attendance were: Jim Sidbury, Accountant; Diane Mattas, Club Manager; Gary Crandall, Financial Advisor; Al Weisert, F & B advisor; Bob Paul & Lesley Rose of the Sales & Marketing Committee; and BSGAC members, Sam Iaquinta and Bill Coykendall.

Approval of Minutes from previous meeting Minutes from December 11, 2018 were approved.

Course Superintendent's Report Dan Farley reported on the current status of the course. Soil testing was completed and showed high concentrations of chloride and salinity levels in the soil samples. In order to counteract these conditions calcium and potassium need to be added to neutralize the negative effects on a monthly basis. The annual cost would be approximately \$99,700. The current equipment continues to show signs of disrepair due to age. The top dresser has reached the point of not being able to be repaired. The cost to replace the engine would be \$956 which amounts to \$360 per motor for the 3 motors on the reel. Dan has received information for used equipment on a lease/buyout program for a fairway unit and top dresser in the amount of \$591.00/month for 5 years. Jimmy Merz moved to approve the lease and enter into a buy out agreement at \$591.00/month. Dale Mars seconded the motion which passed unanimously.

Dan reported the irrigation system continues to be a source of major proportions. He was able to procure free equipment from St. Andrews Golf Course to make repairs to our aging system.

Dan and Bill Connolly have planned a golf event for April 13th called the Masters Superintendent's Challenge. The purpose of the event is to raise money for new equipment.

Marketing Report Bob Paul and Lesley Rose reported on the progress of the Sales and Marketing Committee. Lesley will be heading up the Ambassador Committee focusing on new members to the community at large. Information packets are being prepared along with coupons for use at BSGAC. Jimmy Merz moved to approve the welcome new residents with a coupon for a drink and a round of golf. Gary Knudsen seconded the motion which passed. The marketing team is currently looking for a guest editor for the Charlotte Sun Newspaper. The team made several suggestions to use more customer service at the cart barn area.

Financial/ Treasurers Report The financial statement from November 2018 was discussed by the directors and Jim Sidbury, Accountant. Cost controls have been put in place for the F & B department. The detailed financial reports can be viewed on-line at www.BSGAC.org or by requesting a copy from the Administration Office.

Club Manager's Report Diane Mattas presented the flyer for the Open House to be held. She reported that Pat Cataldo put together a recap of 2018 for publication. She will be checking with Alliant to see if they will publish it on the bsm22 website. The Board clarified its position regarding committee members. If there is a change in chairmen for the committees, approval by the Board will be needed, but not for committee members.

Old Business A brief discussion was held about chits and where they can be used.

The regular board meeting was adjourned at 3:30. An executive session of the board was held after adjournment.

Marianne Gassner, Secretary