

# BSGAC Board of Directors Minutes

## December 11, 2018

**CALL TO ORDER** Dale Mars, Vice President, called the meeting to order at 1:00 pm. The following were in attendance: Board Members; Dale Mars, VP; Marianne Gassner, Secretary; Gary Knudsen, Treasurer; Jimmy Merz, Director. Also in attendance, Diane Mattas, Club Manager; Jim Sidbury, Accountant; Terry Kelly, Craig Holcomb, and Jon Ackerson, Section 22 Board Members.

**Approval of Minutes from previous meeting** Minutes from November 13, 2018 were approved.

**Financial/ Treasurers Report** The financial statement from November 2018 was discussed by the directors and Jim Sidbury, Accountant. Restaurant profitability remains a problem. The Administration allocation will be eliminated from the consolidated reports and redistributed between golf operations and food & beverage in future reports. The detailed financial reports can be viewed on-line at [www.BSGAC.org](http://www.BSGAC.org) or by requesting a copy from the Administration Office.

**Course Superintendent's Report** Dan Farley received an irrigation proposal from Hydrologic. The estimated cost for head replacement of 669 heads would be approximately \$1300 per head. The cost includes installation of pipes & heads. He suggested we remove turf in several areas of the course to save on maintenance and water. This would also eliminate the need for 200 irrigation heads. The new system would allow pressure at 110 psi. We currently run at a max of 65 psi which is insufficient for irrigation coverage on the course. Rainbird is able to finance 100% of labor & equipment while a Toro installation would only finance the equipment portion. Dan will be contacting Russ from Hydrologic to get specific pricing using the Rainbird System. He received a quote from Everglades Equipment for a John Deere fairway unit and backhoe. The current units have had recurring hydraulic failures and are at the point of not being able to be repaired due to having 6,000 hours of use. Jimmy Merz moved to accept the bid from Everglades in the amount of \$26770.75 for a compact utility tractor and backhoe. The motion passed.

**Club Manager's Report** Diane Mattas reported the Club currently has 630 members. Doris Havens and Cathy Crandall are the new co-chairs of the Activity Committee. Feedback was offered regarding the new Employee handbook formulated by Kathy Knudsen. The ad proposed by the marketing committee was discussed. The Board agreed the ad needed to be more generic in nature to appeal to the general public rather focusing solely on golf memberships. BSGAC needs more Activity members, not just golf members. An Open House is planned for January. Pat Spisak will be contacting the Beacon staff to obtain pricing for the ad. The Board discussed general labor costs as it related to profitability.

**Old Business** Gary Crandall was contacted by phone to discuss BSGAC's 501©7 tax exempt status. The wording in the statute is vague and somewhat confusing. Benji Dees will be contacted to get a clearer understanding of the current law. Diane will contact Web Laurel at the accounting firm that was used at the time BSGAC incorporated in 2010 to see if their records contain the form 1024 that was submitted with the tax-exempt application.

**New Business** It was suggested that the items not covered in the agenda be covered in the next meeting scheduled for January 8, 2019.

The meeting adjourned at 4:00 pm

Marianne Gassner, Secretary