

BSGAC Board of Directors Budget Meeting

July 24, 2018

CALL TO ORDER Gordon Fogg, President, called the meeting to order at 1:00 pm. The following were in attendance: Gordon Fogg, President; Marianne Gassner, Secretary; Jimmy Merz, Director; Diane Mattas, Club Manager; Terry Kelly and Jon Ackerson, Section 22 Directors. Dale Mars, VP; Gary Knudsen, Treasurer; and Gary Crandall, Financial Advisor were available via phone.

Purpose of the Meeting: The purpose of the meeting was to discuss the current budget and the revised 2018 budgets by department. Gary Crandall facilitated the review in detail with the Board members using worksheets provided. The revised 2018 Budget was approved. A preliminary budget for 2019 was discussed using updated figures provided by each department. The Gold Card program and current discounts will undergo changes in the upcoming membership year. Rates for the 2018 – 2019 membership year were reviewed. Final rates will be decided within the next week.

Dale Mars and Jimmy Merz went over the Sales and Marketing efforts thus far and will be including other members of BSGAC in seeking ideas for reaching more areas to draw in new members.

New Business – In a motion by Jimmy Merz the Board approved the following: beginning with the November 1st, 2018 membership year the 15% Gold Card incentive be discontinued along with the 5% early pay discount. Gold Cards will remain in effect as a convenience for members and may be paid by cash, check, or credit card. Three members will be eligible to receive waivers on their 2019 activity fees if payment is made before September 30th. Members who participate will be drawn randomly at a date to be determined by the Board.

In a separate motion, Dale Mars moved to eliminate the \$400 initiation fee. The Board approved the motion.

A “Flex” membership program was presented by Jimmy Merz and Dale Mars. Members would be able to choose a variety of options to suit their needs. The program would only be available between November 1st, 2018 and April 30th, 2019. The rates would be based on whether a member joined as an activity member only or chose to include golf as an option. The rates will be determined within the next few weeks and be approved by the Board via e-mails.

The meeting adjourned at 3:30 pm

Marianne Gassner, Secretary