

	Curent Month				Prior Year		Year to Date				Prior Year	
	Actual	% of Sales	Budget	Variance	Current Month	% of Sales	Actual	% of Sale	Budget	Variance	YTD	% of Sales
Green Fees	\$ 6,209.76	4.53%	\$ 5,250.00	\$ 959.76	\$ 3,427.39	2.77%	\$ 110,240.03	8.81%	\$ 119,000.00	\$ (8,759.97)	\$ 132,813.64	10.44%
Cart Fees	6,886.15	5.02%	7,500.00	(613.85)	5,526.90	4.47%	144,150.12	11.53%	170,000.00	(25,849.88)	183,252.00	14.41%
Driving Range	232.61	0.17%	369.00	(136.39)	446.57	0.36%	6,757.64	0.54%	8,364.00	(1,606.36)	7,898.03	0.62%
Merchandise	5,590.25	4.07%	3,990.00	1,600.25	4,460.97	3.61%	84,686.35	6.77%	90,440.00	(5,753.65)	82,790.01	6.51%
Club Rental	172.60	0.13%	90.00	82.60	136.15	0.11%	2,048.75	0.16%	2,040.00	8.75	2,278.45	0.18%
Other Income	163.50	0.12%	64.00	99.50	28.56	0.02%	270.09	0.02%	1,024.00	(753.91)	659.45	0.05%
Golf Lessons	115.00	0.08%	282.00	(167.00)	245.00	0.20%	3,847.50	0.31%	6,392.00	(2,544.50)	6,852.50	0.54%
Golf Dues	32,956.00	24.02%	37,501.00	(4,545.00)	33,145.89	26.82%	197,926.21	15.83%	225,002.00	(27,075.79)	198,875.34	15.64%
Trail Fees	14,457.00	10.54%	10,833.00	3,624.00	14,540.19	11.76%	86,825.38	6.94%	64,998.00	21,827.38	87,241.14	6.86%
Activity Fees	29,224.00	21.30%	27,500.00	1,724.00	26,379.26	21.34%	175,342.00	14.02%	165,000.00	10,342.00	158,275.56	12.44%
Food Sales	26,520.60	19.33%	24,760.00	1,760.60	24,254.27	19.62%	284,327.98	22.73%	297,119.00	(12,791.02)	271,645.57	21.36%
Liquor Sales	5,296.62	3.86%	3,507.00	1,789.62	2,997.53	2.43%	48,591.16	3.89%	42,086.00	6,505.16	36,674.70	2.88%
Beer Sales	3,235.98	2.36%	2,524.00	711.98	2,553.20	2.07%	29,739.27	2.38%	30,285.00	(545.73)	28,296.51	2.22%
Wine Sales	2,946.21	2.15%	2,352.00	594.21	2,186.69	1.77%	27,082.03	2.17%	28,222.00	(1,139.97)	25,168.02	1.98%
Soft Drink Sale	1,744.67	1.27%	1,415.00	329.67	1,436.54	1.16%	17,214.16	1.38%	16,985.00	229.16	16,312.62	1.28%
Social Events	1,248.10	0.91%	3,323.00	(2,074.90)	1,716.76	1.39%	29,599.44	2.37%	39,872.00	(10,272.56)	32,233.63	2.53%
Interest Incom	3.74	0.00%	-	3.74	4.94	0.00%	26.24	0.00%	-	26.24	25.86	0.00%
Interest Incom	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Dividend Incor	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Realized Gain/	198.56	0.14%	-	198.56	111.75	0.09%	1,945.81	0.16%	-	1,945.81	675.91	0.05%
	137,201.35	100.00%	131,260.00	5,941.35	123,598.56	100.00%	1,250,620.16	100.00%	1,306,829.00	(56,208.84)	1,271,968.94	100.00%
Cost of Sales -	13,165.58	9.60%	2,793.00	10,372.58	1,821.37	1.47%	46,462.68	3.72%	63,308.00	(16,845.32)	50,926.73	4.00%
Cost of Sales -	13,300.03	9.69%	11,861.00	1,439.03	14,473.92	11.71%	135,610.72	10.84%	142,330.00	(6,719.28)	128,574.57	10.11%
Cost of Sales -	849.63	0.62%	1,001.00	(151.37)	1,018.58	0.82%	12,835.17	1.03%	12,011.00	824.17	10,415.17	0.82%
Cost of Sales -	1,242.69	0.91%	1,085.00	157.69	1,219.15	0.99%	14,650.83	1.17%	13,015.00	1,635.83	12,929.21	1.02%
Cost of Sales -	1,051.50	0.77%	761.00	290.50	1,126.60	0.91%	6,758.72	0.54%	9,136.00	(2,377.28)	7,819.34	0.61%
Cost of Sales -	281.29	0.21%	432.00	(150.71)	877.40	0.71%	3,893.94	0.31%	5,186.00	(1,292.06)	5,295.16	0.42%
Other Cost of (-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
	29,890.72	21.79%	17,933.00	11,957.72	20,537.02	16.62%	220,212.06	17.61%	244,986.00	(24,773.94)	215,960.18	16.98%
	\$ 107,310.63	78.21%	\$ 113,327.00	\$ (6,016.37)	\$ 103,061.54	83.38%	\$ 1,030,408.10	82.39%	\$ 1,061,843.00	\$ (31,434.90)	\$ 1,056,008.76	83.02%

Accounting	\$ 1,500.00	1.09%	\$ 1,500.00	\$ -	\$ 1,500.00	1.21%	\$ 9,000.00	0.72%	\$ 9,000.00	\$ -	\$ 9,000.00	0.71%
Accounting - T	-	0.00%	-	-	-	0.00%	8,500.00	0.68%	8,500.00	-	8,500.00	0.67%
Activity Club E	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Advertising & I	-	0.00%	324.00	(324.00)	298.83	0.24%	1,010.74	0.08%	2,206.00	(1,195.26)	1,697.52	0.13%
Advertising - C	25.00	0.02%	4.00	21.00	-	0.00%	25.00	0.00%	75.00	(50.00)	100.00	0.01%
Agronomic Co	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Auto/Truck	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Bank Charges	0.30	0.00%	150.00	(149.70)	-	0.00%	340.05	0.03%	900.00	(559.95)	230.88	0.02%
Cash Over/Shc	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Computer Sup	45.00	0.03%	667.00	(622.00)	120.00	0.10%	652.69	0.05%	3,998.00	(3,345.31)	2,397.56	0.19%
Contract Labor	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	8,959.92	0.70%
Contract Servi	768.50	0.56%	775.00	(6.50)	768.50	0.62%	4,522.86	0.36%	4,650.00	(127.14)	4,823.00	0.38%
Credit Card Dis	1,280.30	0.93%	2,583.00	(1,302.70)	1,312.68	1.06%	15,725.73	1.26%	15,498.00	227.73	17,161.19	1.35%
Decorations &	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Delivery Charg	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Depreciation	7,310.38	5.33%	3,158.00	4,152.38	4,111.76	3.33%	25,492.37	2.04%	18,948.00	6,544.37	20,107.31	1.58%
Dues & Subscr	-	0.00%	260.00	(260.00)	-	0.00%	2,795.00	0.22%	1,560.00	1,235.00	2,733.00	0.21%
Education & St	-	0.00%	17.00	(17.00)	-	0.00%	119.77	0.01%	250.00	(130.23)	195.36	0.02%
Electricity - Bu	6,789.31	4.95%	3,730.00	3,059.31	4,241.98	3.43%	23,485.36	1.88%	22,380.00	1,105.36	24,251.14	1.91%
Employee Expi	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Employee Hea	353.62	0.26%	338.00	15.62	-	0.00%	2,037.47	0.16%	2,028.00	9.47	100.00	0.01%
Employee Mea	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Entertainment	-	0.00%	758.00	(758.00)	270.00	0.22%	5,669.53	0.45%	4,550.00	1,119.53	5,719.12	0.45%
Equipment Rei	934.39	0.68%	-	934.39	1,444.50	1.17%	1,495.24	0.12%	2,150.00	(654.76)	1,792.25	0.14%
Express Mail	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Fertilizer	7,060.84	5.15%	4,310.00	2,750.84	2,217.18	1.79%	21,553.73	1.72%	12,910.00	8,643.73	17,616.18	1.38%
Fuel/Gas/Oil	239.00	0.17%	3,029.00	(2,790.00)	1,754.37	1.42%	12,815.35	1.02%	15,673.00	(2,857.65)	14,567.56	1.15%
Garbage	826.51	0.60%	400.00	426.51	423.08	0.34%	3,893.03	0.31%	3,450.00	443.03	3,239.47	0.25%
Greenskeeper	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Handicap Expe	-	0.00%	6.00	(6.00)	-	0.00%	-	0.00%	132.00	(132.00)	-	0.00%
Interest	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Lake Managen	-	0.00%	900.00	(900.00)	1,749.36	1.42%	1,749.36	0.14%	5,400.00	(3,650.64)	4,373.40	0.34%
Landscaping	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Laundry & Lin	723.08	0.53%	1,000.00	(276.92)	672.73	0.54%	5,875.66	0.47%	6,000.00	(124.34)	6,049.90	0.48%
Lease - Buildin	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Lease - Equipn	5,583.23	4.07%	6,006.00	(422.77)	6,212.68	5.03%	37,411.89	2.99%	36,036.00	1,375.89	24,262.07	1.91%
Legal	-	0.00%	-	-	-	0.00%	630.00	0.05%	-	630.00	-	0.00%
Licenses	-	0.00%	211.00	(211.00)	-	0.00%	2,070.00	0.17%	1,289.00	781.00	2,070.00	0.16%
MLCS - Reimbu	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Member Prom	-	0.00%	16.00	(16.00)	-	0.00%	(120.39)	-0.01%	358.00	(478.39)	504.80	0.04%
Member Refer	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Miscellaneous	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Office Supplie	216.00	0.16%	338.00	(122.00)	241.20	0.20%	1,035.73	0.08%	2,069.00	(1,033.27)	1,736.40	0.14%
Pager	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Payroll - Integ	70,081.40	51.08%	81,800.00	(11,718.60)	72,999.93	59.06%	497,865.15	39.81%	490,100.00	7,765.15	465,873.61	36.63%

Pest Service	200.00	0.15%	200.00	-	200.00	0.16%	1,200.00	0.10%	1,200.00	-	1,200.00	0.09%
Pesticide/Cher	5,879.10	4.29%	5,200.00	679.10	1,805.59	1.46%	34,899.92	2.79%	46,050.00	(11,150.08)	30,808.32	2.42%
Postage	751.30	0.55%	100.00	651.30	4.80	0.00%	2,142.32	0.17%	600.00	1,542.32	1,206.75	0.09%
Printing	391.18	0.29%	335.00	56.18	293.39	0.24%	2,210.60	0.18%	2,030.00	180.60	2,242.25	0.18%
Professional S	1,875.00	1.37%	1,900.00	(25.00)	1,050.00	0.85%	4,775.00	0.38%	6,600.00	(1,825.00)	5,110.00	0.40%
Repairs & Mai	657.58	0.48%	1,683.00	(1,025.42)	1,974.69	1.60%	5,005.83	0.40%	10,496.00	(5,490.17)	8,617.76	0.68%
Repairs & Mai	2,736.98	1.99%	3,929.00	(1,192.02)	4,522.11	3.66%	19,806.02	1.58%	24,124.00	(4,317.98)	31,744.78	2.50%
Repairs & Mai	1,593.20	1.16%	2,500.00	(906.80)	1,112.02	0.90%	14,388.67	1.15%	15,000.00	(611.33)	13,949.91	1.10%
Repairs & Mai	832.93	0.61%	1,000.00	(167.07)	1,856.28	1.50%	10,880.57	0.87%	6,000.00	4,880.57	7,012.12	0.55%
Repairs & Mai	-	0.00%	5.00	(5.00)	23.34	0.02%	26.44	0.00%	103.00	(76.56)	146.29	0.01%
Sand/Soil/Gra	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Security Syste	-	0.00%	350.00	(350.00)	2,450.36	1.98%	2,640.38	0.21%	2,100.00	540.38	3,060.92	0.24%
Sod/Seed/Spr	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Spoilage - Foo	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Supplies	719.19	0.52%	1,277.00	(557.81)	1,988.87	1.61%	9,554.40	0.76%	7,835.00	1,719.40	8,530.39	0.67%
Supplies - Chin	-	0.00%	133.00	(133.00)	65.34	0.05%	1,399.55	0.11%	800.00	599.55	734.42	0.06%
Supplies - Clea	-	0.00%	8.00	(8.00)	-	0.00%	-	0.00%	50.00	(50.00)	-	0.00%
Supplies - Kitcl	349.57	0.25%	792.00	(442.43)	663.20	0.54%	4,882.81	0.39%	4,750.00	132.81	5,121.11	0.40%
Supplies - Pap	75.28	0.05%	183.00	(107.72)	146.27	0.12%	1,337.66	0.11%	1,100.00	237.66	1,532.41	0.12%
Supplies - Ran	-	0.00%	36.00	(36.00)	-	0.00%	109.83	0.01%	816.00	(706.17)	797.69	0.06%
Telephone	1,276.08	0.93%	1,167.00	109.08	1,041.48	0.84%	4,035.82	0.32%	7,002.00	(2,966.18)	6,223.61	0.49%
Tools	-	0.00%	100.00	(100.00)	416.25	0.34%	901.08	0.07%	600.00	301.08	709.16	0.06%
Travel	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%
Uniforms	959.65	0.70%	733.00	226.65	1,056.11	0.85%	4,278.75	0.34%	4,398.00	(119.25)	3,466.91	0.27%
Water	861.02	0.63%	807.00	54.02	1,265.39	1.02%	5,466.83	0.44%	4,842.00	624.83	7,258.18	0.57%
Water - Irrigat	-	0.00%	-	-	-	0.00%	-	0.00%	-	-	-	0.00%

\$ 122,894.92 89.57% \$ 134,718.00 \$ (11,823.08) \$ 122,274.27 98.93% \$ 815,593.80 65.22% \$ 816,606.00 \$ (1,012.20) \$ 787,534.62 61.91%

\$ (15,584.29) -11.36% \$ (21,391.00) \$ 5,806.71 \$ (19,212.73) -15.54% \$ 214,814.30 17.18% \$ 245,237.00 \$ (30,422.70) \$ 268,474.14 21.11%

Section 22 - Le	8,833.33	6.44%	8,833.00	0.33	8,833.33	7.15%	126,190.15	10.09%	123,666.00	2,524.15	123,666.66	9.72%
Lease-Golf Car	3,774.93	2.75%	3,775.00	(0.07)	3,774.93	3.05%	18,874.65	1.51%	22,650.00	(3,775.35)	22,649.58	1.78%
Taxes-Propert	2,200.00	1.60%	2,548.00	(348.00)	2,200.00	1.78%	13,200.00	1.06%	15,286.00	(2,086.00)	13,200.00	1.04%
Insurance P&C	(1,197.74)	-0.87%	2,333.00	(3,530.74)	2,673.09	2.16%	9,674.24	0.77%	14,000.00	(4,325.76)	15,674.42	1.23%

\$ 13,610.52 9.92% \$ 17,489.00 \$ (3,878.48) \$ 17,481.35 14.14% \$ 167,939.04 13.43% \$ 175,602.00 \$ (7,662.96) \$ 175,190.66 13.77%

\$ (29,194.81) -21.28% \$ (38,880.00) \$ 9,685.19 \$ (36,694.08) -29.69% \$ 46,875.26 3.75% \$ 69,635.00 \$ (22,759.74) \$ 93,283.48 7.33%

TOTAL ROUNDS (Prior Yr.) 1,536 MTD 21,046 YTD

690073.73