

Burnt Store Golf & Activity Club, Inc.  
Consolidated  
as of January 31, 2018

	Curent Month			Current Month Last Year	Year to Date			
	Actual	Budget	Variance		Actual	Budget	Variance	
<b>Revenues</b>								
Green Fees	\$24,203.91	\$21,000.00	\$3,203.91	\$29,485.70	\$24,203.91	\$21,000.00	\$3,203.91	
Cart Fees	31,973.40	30,000.00	1,973.40	41,152.03	31,973.40	30,000.00	1,973.40	
Driving Range	1,469.43	1,476.00	-6.57	1,669.23	1,469.43	1,476.00	-6.57	
Merchandise	16,308.58	15,960.00	348.58	15,990.70	16,308.58	15,960.00	348.58	
Club Rental	330.75	360	-29.25	492.15	330.75	360	-29.25	
Other Income	14.31	184	-169.69	71.12	14.31	184	-169.69	
Golf Lessons	1,707.50	1,128.00	579.5	1,295.00	1,707.50	1,128.00	579.5	
Golf Dues	33,145.89	37,500.00	-4,354.11	33,145.89	33,145.89	37,500.00	-4,354.11	
Trail Fees	14,540.19	10,833.00	3,707.19	14,540.19	14,540.19	10,833.00	3,707.19	
Activity Fees	29,223.00	29,401.00	-178	26,379.26	29,223.00	29,401.00	-178	
Food Sales	55,204.22	54,472.00	732.22	49,539.00	55,204.22	54,472.00	732.22	
Liquor Sales	9,692.78	7,716.00	1,976.78	7,192.71	9,692.78	7,716.00	1,976.78	
Beer Sales	6,117.00	5,552.00	565	5,394.56	6,117.00	5,552.00	565	
Wine Sales	6,109.43	5,174.00	935.43	4,874.46	6,109.43	5,174.00	935.43	
Soft Drink Sales	3,545.74	3,114.00	431.74	3,216.31	3,545.74	3,114.00	431.74	
Social Events	6,163.13	7,310.00	-1,146.87	7,244.56	6,163.13	7,310.00	-1,146.87	
Interest Income	4.83 -		4.83	3.68	4.83 -		4.83	
Interest Income -	-	-	-	-	-	-	-	
Dividend Income -	-	-	-	-	-	-	-	
Realized Gain/(L	378.89 -		378.89	89.48	378.89 -		378.89	
<b>Total Revenues</b>	<b>240,132.98</b>	<b>231,180.00</b>	<b>8,952.98</b>	<b>241,776.03</b>	<b>240,132.98</b>	<b>231,180.00</b>	<b>8,952.98</b>	
<b>Cost of Sales</b>								
Cost of Sales - M	9,334.15	11,172.00	-1,837.85	8,750.42	9,334.15	11,172.00	-1,837.85	
Cost of Sales - Fc	23,274.96	26,094.00	-2,819.04	22,221.19	23,274.96	26,094.00	-2,819.04	
Cost of Sales - Li	2,958.06	2,202.00	756.06	2,005.60	2,958.06	2,202.00	756.06	
Cost of Sales - Be	3,011.04	2,386.00	625.04	2,040.70	3,011.04	2,386.00	625.04	
Cost of Sales - W	1,641.42	1,675.00	-33.58	2,077.10	1,641.42	1,675.00	-33.58	
Cost of Sales - Sc	-712.75	951	-1,663.75	975.44	-712.75	951	-1,663.75	
Other Cost of Gc -	-	-	-	-	-	-	-	
<b>Total Cost of Sales</b>	<b>39,506.88</b>	<b>44,480.00</b>	<b>-4,973.12</b>	<b>38,070.45</b>	<b>39,506.88</b>	<b>44,480.00</b>	<b>-4,973.12</b>	

Gross Profit	\$200,626.10	\$186,700.00	\$13,926.10	\$203,705.58	\$200,626.10	\$186,700.00	\$13,926.10
Expenses							
Accounting	\$1,500.00	\$1,500.00	\$-	\$1,500.00	\$1,500.00	\$1,500.00	\$-
Accounting - Tax	-	-	-	-	-	-	-
Activity Club Exp	-	-	-	-	-	-	-
Advertising & Prom	306	371	-65	203.37	306	371	-65
Advertising - Club	-	54	-54	25	-	54	-54
Agronomic Cons	-	-	-	-	-	-	-
Auto/Truck	-	-	-	-	-	-	-
Bank Charges	50.4	150	-99.6	78.78	50.4	150	-99.6
Cash Over/Short	-	-	-	-	-	-	-
Computer Supp	120	667	-547	739.5	120	667	-547
Contract Labor	-	-	-	3,816.44	-	-	-
Contract Service	786.36	775	11.36	768.5	786.36	775	11.36
Credit Card Disc	1,923.04	2,583.00	-659.96	2,024.34	1,923.04	2,583.00	-659.96
Decorations & Fl	-	-	-	-	-	-	-
Delivery Charges	-	-	-	-	-	-	-
Depreciation	4,245.14	3,158.00	1,087.14	3,199.11	4,245.14	3,158.00	1,087.14
Dues & Subscrip	-	260	-260	-	-	260	-260
Education & Sem	119.77	67	52.77	195.36	119.77	67	52.77
Electricity - Build	4,700.27	3,730.00	970.27	4,200.14	4,700.27	3,730.00	970.27
Employee Expen	-	-	-	-	-	-	-
Employee Health	337.1	338	-0.9	-	337.1	338	-0.9
Employee Meals	-	-	-	-	-	-	-
Entertainment	1,196.33	758	438.33	391.57	1,196.33	758	438.33
Equipment Rent	-	-	-	-	-	-	-
Express Mail	-	-	-	-	-	-	-
Fertilizer	280.9	700	-419.1	395.64	280.9	700	-419.1
Fuel/Gas/Oil	2,910.77	2,529.00	381.77	2,399.81	2,910.77	2,529.00	381.77
Garbage	778.29	750	28.29	748.08	778.29	750	28.29
Greenskeeper Ni	-	-	-	-	-	-	-
Handicap Expen	-	23	-23	-	-	23	-23
Interest	-	-	-	-	-	-	-
Lake Manageme	874.68	900	-25.32	-	874.68	900	-25.32
Landscaping	-	-	-	-	-	-	-
Laundry & Linen	1,129.94	1,000.00	129.94	862.88	1,129.94	1,000.00	129.94
Lease - Building	-	-	-	-	-	-	-
Lease - Equipme	13,111.44	6,006.00	7,105.44	5,480.77	13,111.44	6,006.00	7,105.44
Legal	-	-	-	-	-	-	-
Licenses	-	215	-215	150	-	215	-215
MLCS - Reimbur	-	-	-	-	-	-	-
Member Promot	299.59	63	236.59	-	299.59	63	236.59

Member Referra -	-	-	-	-	-	-	-	-
Miscellaneous -	-	-	-	-	-	-	-	-
Office Supplies	99.42	345	-245.58	339.9	99.42	345	-245.58	
Pager -	-	-	-	-	-	-	-	-
Payroll - Integrity	83,823.64	81,500.00	2,323.64	82,039.23	83,823.64	81,500.00	2,323.64	
Pest Service	200	200	-	200	200	200	-	
Pesticide/Chemical	4,573.97	5,200.00	-626.03	4,660.74	4,573.97	5,200.00	-626.03	
Postage	1,155.25	100	1,055.25	481.43	1,155.25	100	1,055.25	
Printing	284.65	339	-54.35	532.17	284.65	339	-54.35	
Professional Services	300	300	-	-	300	300	-	
Repairs & Maintenance	317.46	1,755.00	-1,437.54	1,579.53	317.46	1,755.00	-1,437.54	
Repairs & Maintenance	3,121.17	4,028.00	-906.83	5,375.32	3,121.17	4,028.00	-906.83	
Repairs & Maintenance	12,434.17	2,500.00	9,934.17	152.89	12,434.17	2,500.00	9,934.17	
Repairs & Maintenance	1,024.62	1,000.00	24.62	1,695.62	1,024.62	1,000.00	24.62	
Repairs & Maintenance -	-	18	-18	-	-	18	-18	
Sand/Soil/Gravel -	-	-	-	-	-	-	-	-
Security System -	-	350	-350	-	-	350	-350	
Sod/Seed/Sprigs -	-	-	-	-	-	-	-	-
Spoilage - Food -	-	-	-	-	-	-	-	-
Supplies	1,751.70	1,308.00	443.7	1,497.47	1,751.70	1,308.00	443.7	
Supplies - China, Paper	351.7	133	218.7	-	351.7	133	218.7	
Supplies - Cleaning	-	8	-8	-	-	8	-8	
Supplies - Kitchen	987.97	792	195.97	989.04	987.97	792	195.97	
Supplies - Paper	322.55	183	139.55	247.73	322.55	183	139.55	
Supplies - Range Hood	89.84	144	-54.16	-	89.84	144	-54.16	
Telephone	508.05	1,167.00	-658.95	1,053.43	508.05	1,167.00	-658.95	
Tools	310.49	100	210.49	167.71	310.49	100	210.49	
Travel	22.18	-	22.18	-	22.18	-	22.18	
Uniforms	736.35	733	3.35	602.2	736.35	733	3.35	
Water	317.91	807	-489.09	1,001.42	317.91	807	-489.09	
Water - Irrigation -	-	-	-	-	-	-	-	-
<b>Total Expenses</b>	<b>\$147,403.11</b>	<b>\$129,607.00</b>	<b>\$17,796.11</b>	<b>\$129,795.12</b>	<b>\$147,403.11</b>	<b>\$129,607.00</b>	<b>\$17,796.11</b>	
<b>Net Operating Income/(Loss)</b>	<b>\$53,222.99</b>	<b>\$57,093.00</b>	<b>(\$3,870.01)</b>	<b>\$73,910.46</b>	<b>\$53,222.99</b>	<b>\$57,093.00</b>	<b>(\$3,870.01)</b>	
<b>Other Expenses</b>								
Realmark Use Fee	26,500.00	26,500.00	-	26,500.00	26,500.00	26,500.00	-	
Lease-Golf Carts	3,774.93	3,775.00	-0.07	3,774.93	3,774.93	3,775.00	-0.07	
Taxes-Property	2,200.00	2,548.00	-348	2,200.00	2,200.00	2,548.00	-348	
Insurance P&C	1,907.96	2,333.00	-425.04	2,427.00	1,907.96	2,333.00	-425.04	
<b>Total Other Expenses</b>	<b>\$34,382.89</b>	<b>\$35,156.00</b>	<b>(\$773.11)</b>	<b>\$34,901.93</b>	<b>\$34,382.89</b>	<b>\$35,156.00</b>	<b>(\$773.11)</b>	

Net Income/(Loss)	\$18,840.10	\$21,937.00	(\$3,096.90)	\$39,008.53	\$18,840.10	\$21,937.00	(\$3,096.90)
TOTAL ROUNDS	3,874 MTD	3,874 YTD					