

BURNT STORE GOLF AND ACTIVITY CLUB

BOARD OF DIRECTORS MEETING

December, 2017 (meeting date 1/4/18)

IN ATTENDANCE: Directors; Bill Coykendall, Andrea Millerschoen, Marianne Gassner, Gordon Fogg, Jimmy Merz. Diane Mattas, Club Manager and Jim Sidbury, Accountant

President; Bill Coykendall opened the meeting at 9:00 am.

The minutes from the Board meeting of November, 2017 are approved.

- 1. FINANCIALS:** This month and during 2017, revenue from golf play is down significantly. This is related to the prolonged adverse weather conditions that had a negative effect on course conditions and the amount of play throughout the year. As a result the restaurant lost revenue due to a decrease in business. The funds required to replace the pump house, a smaller than anticipated increase in membership and zero investment income have profoundly affected the development of a functional budget for 2018. The budget deficit is calculated at an over \$30,000.00 loss. This could be offset through increase membership throughout the year and/or an increase in annual dues. The board will develop a letter to members regarding the status of the 2018 budget.
- 2. JOHN PLANTHOLT COURSE SUPERINTENDENT;** Joined the meeting. John noted that equipment issues are identified and being worked on by his staff. He has been working with local vendors to get a good price on necessary supplies. The irrigation well pump has been replaced and providing plenty of water daily. Satellite hydraulic boxes will continue to be replaced. Course conditions; tee tops over seeding filling in nicely, ropes, markers and signage will be placed on the driving range. Bocce ball court design in development. John will be developing a new Member's

Newsletter. John continues asks that we look at the need for a complete redesign and replacement of the irrigation in ground and control systems.

3. **FOOD AND BEVERAGE/ RESTAURANT REPORT:** Chef Kathy is advertising for kitchen and wait staff
4. **ACTIVITY COMMITTEE:** Has developed a full calendar.
5. **MANAGERS REPORT:** Diane has developed a schedule for cleaning the course lavatories. The new Ball Washer is working well.
6. **OLD BUSINESS :** lease negotiations are under way with Section 22. to agree upon specific elements and terminology.
7. **DISCUSSION:** new membership marketing, member legacy concept, Meet and Greet January 18th.

We have begun the nomination process for new Board Members to be elected at the April Annual Meeting.

NEXT SCHEDULED BOARD MEETING,

Tuesday January 23, 2018 at 9:00am

The board reviewed the comment cards for this period.

The meeting was adjourned at 10:35am.

SUBMITTED BY:

ANDREA MILLERSCHOEN; BOARD SECRETARY

